

Roberto Aguirre Guardia

Delivery & Consulting Leader · Complex Programs & Technology Transformation · Coaching, Mentoring & High Performing Teams · GenAI & Emerging Tech in Production · 15+ Years · MBA

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SUMMARY

Delivery and consulting leader with **15+ years** driving **complex programs and technology transformations** for clients across finance, health, utilities, and government in Latin America. Inside a **Tier-1 GSI** I led the office's **largest account**, building **high performing teams** with the **lowest attrition** and mentoring technical leaders, under executive governance and **P&L** on healthy indicators. I am passionate about **developing people** and growing **delivery footprint and client trust** in Colombia and LATAM. On top of classic consulting delivery, I bring the emerging tech edge clients ask for: as Head of AI and founder I **build and operate GenAI and multiagent solutions in production**, and under my leadership the company reached **Registered Partner status in Anthropic's partner program**. Client facing, collaborative, and growth minded. Systems Engineer with an **MBA**. Native Spanish, advanced professional English.

EXPERIENCE

Head of AI & Founder · Emerging Technology & GenAI · DigitalHubAssist LLC Oct 2024 · Present
Remote · GenAI / SaaS Platform

- ▶ I **build and operate GenAI and multiagent solutions in production** (LLMs, RAG, agents) and advise on where AI becomes real business value. Under my leadership the company reached **Registered Partner status in Anthropic's partner program**.
- ▶ I direct **MedicalHubAssist** (healthcare AI), recognized by **Revista DINERO** in Colombia and LATAM, and mentor the team's technical capabilities.

Consulting Manager · Delivery Leadership · NTT DATA Colombia (Tier-1 GSI) Apr 2021 · Oct 2024
Bogotá, Colombia · Banking (Grupo AVAL) · Utilities

- ▶ Led the office's **largest consulting account** (up to **30 people**, parallel workstreams) under **executive (senior leadership) governance** and **P&L** on healthy indicators; built **high performing teams** with the **lowest attrition** and **coached and developed emerging technical leaders**.
- ▶ Drove **complex client engagements**: delivered a bank's **digital credit origination hub** under real ambiguity, escalating dependencies to the presidency early, and recovered the viability of the **Promigas** program (corporate recognition).

Project Manager · Digital Transformation · VASS (2018-21) · GlobalHitss (2015-18) · Tecnomcom (2012-15) 2012 · 2021
Bogotá, Colombia · Pensions · Health · Public Sector

- ▶ Led complex transformation programs: modernized **Porvenir's** digital channels (millions of users) → **LATAMDIGITAL 2019** award; digitalized **Colombia's Judicial Branch** under PMBOK/PMI; e-commerce and landing products (**Colsanitas, Cardif**), always as the client facing lead.

EDUCATION

MBA · Tecnológico de Monterrey · Systems Engineering, U. de Lima (Top Third) 2004 · 1999

CORE COMPETENCIES

Delivery Leadership · Consulting (Tier-1 GSI)	Complex Programs · Technology Transformation
Coaching · Mentoring · Talent Development	High Performing Teams · Lowest Attrition
Account Growth · Client Facing Engagements	Generative AI · LLMs · Agents · Emerging Tech
Executive Stakeholder Management · P&L	Matrixed Organizations · Delivery Excellence
Growth Mindset · Collaborative Leadership	MBA · Systems Engineering · Advanced Professional English