

Roberto Aguirre Guardia

aguirrerjg@gmail.com · +57 317 675 0419

Bogotá, Colombia · Remote

July 13, 2026

.Monks · Talent Team

Role: Senior Product Manager · Colombia

Re: Senior Product Manager

You list AI fluency as a plus. For me it is not a plus, it is the daily practice. I work hands on with LLMs including Claude and ChatGPT, build RAG systems and AI agents in production, work with agentic AI and MCPs, and evaluate model outputs so they stay reliable. Under my leadership, the company reached Registered Partner status in Anthropic's partner program. If Monks is mastering AI powered transformations for the Fortune 100, I would arrive already fluent in the thing you are selling, not learning it on the client's time.

The rest of what you ask for is the craft I was trained in. For years I was the primary point of contact and strategic advisor on the largest client account of a Tier-1 global consultancy, leading discovery, prioritization and requirements work with client stakeholders and building the kind of credibility that lets you tell a client the uncomfortable thing. Today I own the end to end lifecycle of a software product, from ideation through requirements, feature prioritization, launch and iteration against real KPIs. My technical understanding is not borrowed, because I lead engineering and architecture myself, so web technologies, APIs and software development practices are ground I stand on. Ramping fast on an unfamiliar business domain is something I have done over and over, from banking and pensions to healthcare, utilities and government, each time turning a domain I did not know into clear product direction. And on mentoring: I have taught at graduate level for years as a founding professor, and the Agile teams I led, up to thirty people, held the lowest attrition rate in the entire account.

Two honest notes so you can calibrate. I manage requirements in Linear rather than Jira, which your posting allows, and picking up Jira would be trivial. But I do not create or modify wireframes hands on in Figma or Miro; I have shaped product and UX by directing design teams and working from their artifacts, so that specific tool craft is one I would be building, not bringing. I also do not hold an Agile certification such as Scrum Master or Product Owner, though I have worked with Agile teams for years. Everything at the core of this role, client advisory, the full product lifecycle, technical depth, AI fluency and mentoring, I bring in full, and I would love to talk about it. Thank you for your time.

Best regards,

Roberto Aguirre Guardia