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Hiring Team · MarketFully

Role: AI Implementation Specialist

Re: AI Implementation Specialist

Your description of this role is, almost line for line, my current job. You want someone who does not write traditional line by line code, but instead acts as the director of development, instructing and refining what cutting edge AI environments generate. You name Claude Code as one of those environments. I work inside Claude Code every day. As Head of AI I designed and I operate a squad of coordinated autonomous agents that runs our development, QA, PMO, content, research and architecture on real business operations, and I run it exactly the way you describe the mission: I write the precise context, rules and prompts that get agentic tools to build robust, multi file solutions, and I refine what they produce rather than typing it myself. The core paradigm of this role is not one I would learn on your time. It is how I already work.

I also built the kind of internal tool the role is about. I needed a better way to pressure test decisions before committing engineering to them, so I built what I call Juntas: boards of mentor agents that take a plan and stress test it from opposing perspectives, architecture against business against content, surfacing the assumptions and ordering the next steps. That is the full loop you list, identify a real business need, design the experience, deploy it through AI agents, and iterate, applied to my own operation. Under my leadership the company reached Registered Partner status in Anthropic's partner program, which is the same bet you are making: that the next generation of AI development paradigms is where the leverage is. And I bring the business half of the job with fifteen years of reading an operation, finding the friction, and turning it into a shipped solution, in banking, health and government, including a digital credit origination platform I took from a fragmented, manual process to production for a bank.

One honest note, since you value it: my strongest instinct is translating a business need into a tool and the agentic build, more than formal UX craft in a dedicated design tool, though the internal tools my own team runs on every day, Juntas and the agent squad, were built to be intuitive for the people operating them. And while I live in Claude Code and the Anthropic and OpenAI APIs, I have not yet built in Base44, Bolt, Replit Agent, v0 or Cursor specifically; I would benchmark them against what I use now with the same tinkerer's curiosity you are hiring for, since scouting and pressure testing new AI tooling is already a weekly habit. I would love to be your internal AI champion. Thank you for your time.

Best regards,

Roberto Aguirre Guardia