

Roberto Aguirre Guardia

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Perú · 100% Remote

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Hiring Team

Role: Implementation Technical Lead

Re: Implementation Technical Lead

Leading the implementation of an AI powered SaaS platform is the exact blend I do best: hands on technical execution plus delivery coordination with the customer. For 15+ years I have led SaaS and enterprise implementations end to end, running discovery sessions, turning business requirements into technical solutions, presenting POCs and owning quality through go live. Today I do this in AI: I configure and build agents, RAG, business rules and workflow automations in production, integrating through APIs and webhooks over a SQL stack. Under my leadership the company reached Registered Partner status in Anthropic's partner program.

What I bring is ownership from the first client conversation to a working solution. I run discovery, document the technical specs, build the proof of concept, troubleshoot the hard issues and review the quality of what junior implementers deliver, all while managing stakeholders up to C level and keeping momentum in ambiguous, fast changing environments. My consulting years at NTT DATA and VASS were exactly this, complex enterprise deployments, cloud migrations to Azure and integrations, delivered with the lowest attrition in the account.

Two honest notes so you can calibrate. My workflow automation is built mostly with code and Inngest rather than with n8n specifically, though the model is the same and I adopt it quickly. And my integration experience is broad, APIs, webhooks, OAuth and cloud, but not yet with SharePoint, Microsoft Graph or the WhatsApp Business API in particular, which I would ramp on fast. The hard part, leading implementations and turning requirements into working AI solutions, I already bring. I would love to show you what I have delivered. Thank you for your time.

Best regards,

Roberto Aguirre Guardia