

**Roberto Aguirre Guardia**

Project & Program Delivery Director · Bogotá, Colombia

aguirrerjg@gmail.com · +57 317 675 0419

linkedin.com/in/roberto-javier-aguirre-guardia

August 29, 2026

**Datavail · Project Manager / Sr Project Director, Enterprise Applications**

Dear Hiring Team,

Leading complex delivery for **strategic clients**, owning the plan, the budget, the C Suite relationship and the outcome, is what I have done for **15+ years in professional services**. At **NTT DATA**, a Tier 1 global consultancy with a **global delivery model**, I owned the office's largest account (up to **50 people**; full **P&L**) as the primary client contact and directed **CrediCore** for Banco Popular from plan to production, **turning a complex business challenge into a delivered solution**. I managed budget and course corrections and escalated the critical dependencies to the **bank's presidency from day one**. In another program (Promigas) I led a **turnaround that positively affected the financial posture** of the engagement, recognized at the corporate level.

On the Enterprise Applications domain, let me be precise and honest. Early in my career I was **Project Manager on an Oracle ERP project, in the materials logistics (SCM) module**, and I worked in **SAP Business One presales**, so I know ERP delivery from the project seat. My most recent decade has been broader digital delivery, banking, payments and public sector, rather than continuous Oracle Cloud or NetSuite work; what I bring is the **program management rigor, the Waterfall and Agile toolkit, and the delivery leadership** these engagements need, and I ramp quickly on the specific stack.

I work **hands on**, comfortable going beyond the strict project role to help the project succeed, and I communicate status and risk clearly to **client leadership**. I would welcome the chance to contribute to your PMO and your strategic clients. Thank you for your consideration.

Best regards,

**Roberto Aguirre Guardia**