

Roberto Aguirre Guardia

AI Solutions Delivery · Client Facing Consulting · Ambiguous Needs to Plans, AI Workflows & Prototypes · Active AI User (Claude · ChatGPT) · Agile · MBA
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PROFILE

Delivery leader who takes AI projects **from concept to execution**: I turn ambiguous client needs into **structured plans, AI workflows and working prototypes**, partnering with engineers and driving outcomes, not just tracking tasks. An **active daily AI user** (Claude, ChatGPT, agents) with a practical grip on what these tools do well, where they fail, how to prompt them and how to **prototype and test quickly before overbuilding**. Backed by **15+ years** in consulting and digital delivery, managing multiple client projects with strong ownership and follow through, and **clear, professional English** for direct work with U.S. clients. Systems Engineer with an MBA.

EXPERIENCE

AI Solutions & Delivery Lead · DigitalHubAssist LLC Oct 2024 · Present

Remote · Applied AI Delivery

- ▶ Turn business ideas into **real AI outcomes**: define the problem and success metrics, then build **AI workflows, automations and prototypes** that improve how the operation runs.
- ▶ **Active AI user** day to day: leverage Claude, ChatGPT and agents for research, analysis and documentation, and prototype and test hypotheses quickly before overbuilding.
- ▶ Under my leadership, DigitalHubAssist reached **Registered Partner status in Anthropic's partner program**; MedicalHubAssist recognized by **Revista DINERO**.

Consulting & Delivery Manager · NTT DATA Colombia Apr 2021 · Oct 2024

Bogotá, Colombia · Client Facing Delivery

- ▶ Guided client projects from concept to execution on the office's largest account: **converted ambiguous needs into clear plans and deliverables**, defined requirements and managed expectations up to **C level**.
- ▶ Independently ran **multiple projects with many moving parts** and Agile teams of up to 30 people, leading updates, resolving blockers and keeping momentum, with the **lowest attrition** in the account.

Project Manager · Digital Delivery · VASS · GlobalHitss 2015 · 2021

Bogotá, Colombia · Agile · Digital Services

- ▶ Delivered digital and technology service projects with external stakeholders (Porvenir → **LATAMDIGITAL 2019**; Colsanitas e-commerce), structuring messy requirements into incremental, measured releases.

EDUCATION

MBA · Tecnológico de Monterrey Mexico · 2004

Systems Engineering · Universidad de Lima Peru · 1999 · Top Tercile

SKILLS

AI Solutions Delivery

Ambiguous Needs → Structured Plans

AI Workflows & Automations

Rapid Prototyping & Testing

Active AI User (Claude · ChatGPT)

Prompt Engineering

Business Problems & Success Metrics

Client & Stakeholder Management

Multiple Project Ownership

Agile Delivery

Professional English (U.S. clients)

MBA · Systems Engineering