

**Roberto Aguirre Guardia**

aguirrerjg@gmail.com · +57 317 675 0419

Bogotá, Colombia · hybrid / remote

Bogotá, July 25, 2026

**AspenView Technology Partners** · Hiring Team

Role: AI Product Solutions Manager

### **Application: AI Product Solutions Manager**

The core of this role, moving AI solutions from discovery through pilot, launch, adoption, governance, and measurement, is exactly what I do every day. As Head of AI and founder I own the full product lifecycle of **GenAI solutions in production**, from business case to adoption, and under my leadership the company reached **Registered Partner status in Anthropic's partner program**. I do not advise on AI from a slide; I build it, operate it, and measure it.

I come from **professional services consulting** inside a Tier-1 GSI, where I led the office's largest account in a **matrixed organization**, coordinating IT, vendors, and areas outside my direct command under executive governance and a P&L. Across my AI work I translate complex AI into **practical business solutions**, build **ROI business cases**, prioritize by impact and feasibility, and embed **responsible AI, human review, data privacy, and traceability** into every initiative. I also digitalized Colombia's Judicial Branch, so regulated environments with heavy process are familiar ground.

One point of candor: I have not worked inside a law firm, so I would lean on your Practice of Law and Knowledge teams for the legal nuance. What I bring is the **AI product discipline**, the **governance mindset**, and the **change and adoption** work that makes these solutions actually stick: AI literacy, training, and embedding AI into daily workflows. I would be glad to help Business Services turn AI opportunities into measurable impact. Thank you for your time.

Best regards,

**Roberto Aguirre Guardia**